



Collarini Energy Staffing Inc.
"Connecting the Industry's Experts"

Geosciences
Reservoir Engineering
Engineering & Construction
Land, Legal, Accounting, IT, HR
Health, Safety, & Environmental
Drilling & Production Engineering
Engineering & Geoscience Technicians



Volume 11 • Issue 6 • November 2011

Our Perspective

Another interesting year is closing...

The old, supposedly Chinese, curse goes "may you live in interesting times." There is no shortage of that this year for our industry. From pending doomsday scenarios, to the offshore industry post-Macondo, to a slew of legislation that could sink this ship, to stopped pipeline projects, and to contaminated ground water supplies perceived to be caused by drilling activities, there is one negative headline after another it seems.

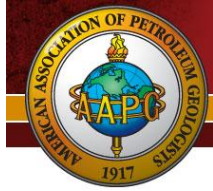
But there is a lot to say on the positive side. Technologies in our industry continue to advance and outpace the critics; the leadership in the U.S. is talking seriously about energy independence; and the federal government has been indicating openness in its interaction with the oil and gas industry as drilling permits are being issued again. There is a lot of amazing news on the natural gas front with large scale initiatives in the areas of shales, LNG, and CNG. These are potential game changers with a very solid outlook and potentially game-changing, positive impact on energy independence for the U.S.

The year 2012 is just around the corner, and it promises to be no different. This time next year, we hope to be able to report on a number of implemented structures and projects with good news for the country and our industry.

We hope you and your family have a wonderful Holiday season.

Your friends at Collarini

Upcoming Events



AAPG Deepwater Reservoirs GTW

**January 24-25, 2012
Hotel Sorella
Houston, TX**



Topsides Conference

**January 31 - February 2, 2012
Hilton New Orleans Riverside
New Orleans, LA**

Employer Tips

Breaking Up Is Hard To Do - Opportunities for Organizations and Job Seekers!

The recent announcements of energy companies to split downstream and upstream (and in some cases midstream) businesses into separate units could invoke quite a few personnel changes on the market, and here is why:

- When companies separate, some people will take the opportunity to make career moves they may have contemplated for a long time. Depending upon the pre-planning of compensation packages, these may be unplanned departures. Positions left vacated by personnel moves will have to be refilled.
- A number of positions, mostly in support roles, but also technical ones, may have to be doubled up as each segment recreates and reconstitutes its organization. This will mostly affect corporate oversight roles, HR, IT, SCM, and similar. It is quite possible that technical personnel will leave, too, increasing the need for additional personnel to manage the assets.
- Once the reorganizations are complete, it is easy to foresee a period of asset re-evaluation as the newly separated companies make sense of their assets in the respective markets. Changes of this kind will require business development and transactional experience that may or may not currently exist. Another reason for recruiting talent!
- The period of asset re-evaluation will result naturally in newly required operational expertise. This will cause healthy demand for additional personnel with a background to handle the newly defined assets within a couple of years after the transition.
- Each of the ideas above will have effects on service companies supporting the clients. New ways of doing things, new teams, and a renewed focus on different assets will cause a change in activity with service companies. While certain aspects and work processes will stay in-house within the newly reorganized companies, one can naturally assume that service companies and vendors supporting the client will be called on to provide different and additional help as needed.

In short, changes create plenty of opportunities for career minded individuals and for the organizations seeking to enhance bottom-line performance. The best thing to do is to stay informed and keep your networks open to the people in all segments of the industry as the changes that could affect you are being made.

Talent Pool

The following biographies are just a small sampling of the kind of talent available in our talent pool of over 20,000 experts. Please call our **placement managers** *if you are interested in learning more about these professionals, or check out our website for more candidates.*

Geophysicist with a master's degree in geophysics and more than 20 years of experience working for national and international oil and gas companies and as an independent consultant. Experienced with seismic reprocessing, both pre-stack and post-stack, DMO, migration, depth imaging and modeling, seismic facies evaluation, reservoir characterization, reservoir and fault seal, overpressure assessment, velocity modeling, and depth conversion. Additionally experienced in major seismic sequence stratigraphy and integrated structure, salt tectonics, and sequence stratigraphy projects for shelf, deep shelf, and deep water projects. Geographic areas worked include the Gulf of Mexico, South America, west Africa, southeast Asia, and Europe. Software proficiencies include SMT, GeoQuest IESX, Landmark, Paradigm, and AVO and seismic inversion software. **Ask for GP753.**

Landman and Gas Marketing Specialist with a bachelor's degree and over 15 years of experience with producing companies and gas marketing firms. Highly experienced in gas marketing, contract negotiation, title checking, and due diligence for acquisition, lease negotiation, and product hedging. Geographic areas worked include Texas, New Mexico, and Oklahoma. **Ask for L7.**

Exploration and Development Geologist with a master's degree in economic geology and 30 years of experience working for large and mid-sized E&P companies. Expert in 3D prospect generation utilizing AVO and attribute analysis. Additionally experienced in operations planning, wellsite operations, and field studies. Geographic areas worked include the Barnett, Frio, Wilcox, Hackberry, and Vicksburg, and offshore Texas and Louisiana. Software proficiency in GeoQuest, Landmark, and SMT. **Ask for G1376.**

Structural Geologist with a master's degree in geological sciences and four years of experience working for a mid-sized independent E&P company and academia. Experienced in structural analysis, regional structural analysis, data integration, seismic interpretation, salt, extensional, and inversion tectonics, and basin modeling. Geographic areas worked include the Gulf of Mexico. Software proficiency in Landmark OpenWorks and SeisWorks, Petra, and the Kingdom Suite. **Ask for G1880.**

Reservoir Engineer with a bachelor's degree in petroleum engineering and 33 years of experience working for mid-sized and large independent E&P companies. Experienced in business development, personnel management, exploration planning, project development planning, commercial assessments, and budget administration. Additionally experienced in field development, reservoir modeling, well evaluations, prospect evaluation, operations support, reserves analysis, and reservoir modeling. Geographic areas worked include Texas, the Gulf coast, the Gulf of Mexico, Louisiana, Utah, Wyoming, the Rocky Mountains, Mississippi, Gabon, South Africa, and the North Sea. Computer skills include Peep, Decline, Decision Tree, MBAL, PROSPER, GAP, and PVTp. **Ask for R886.**

Reservoir Engineer with a master's degree in petroleum engineering and five years of experience working for a major oil and gas company. Experienced in uncertainty analysis, reserves estimation, reservoir simulation, integrated production modeling, PVT modeling, and economic analysis. Geographic areas worked include the Green River basin and the deepwater Gulf of Mexico. Software proficiency in Peep, Prosper, STARS, GEM, IMEX, OFM, and IPM Suite. **Ask for R946.**

Production Engineer with a bachelor's degree in petroleum engineering and three years of oil and gas experience working for a large independent. Experienced in production optimization of shale plays, writing AFEs, minimizing and managing lease operating expenses, identifying field and well workover candidates, and consulting on fracturing jobs. Geographic areas worked include Texas and Oklahoma. Software proficiency in PERFORM, SNAP, and WEM. **Ask for P647.**

Production and Business Development Engineer with a bachelor's degree in petroleum engineering and 26 years of experience with oil and gas service companies. Strong background in developing markets for well construction, expandable tubulars, mud logging, surface and downhole testing, directional drilling, and logging while drilling products. Also experienced in completion design, including sand control. Proficient in MS Office and engineering applications. Geographic experience in Latin America. **Ask for P234.**

Health and Safety Manager with a master's degree and over 15 years of experience in the oil and gas industry. Expert in oil and gas safety program management, project HSE consulting, and blending of safety management systems resulting from mergers and acquisitions. Experienced with safety systems design, implementation and management including audits, risk assessments, and hazard identification studies. Additionally experienced in the development, implementation, and management of emergency response programs related to hazardous work environments in direct support of production and drilling operations. Geographic areas worked are the Gulf of Mexico, Alaska, California, offshore Trinidad, and the Persian Gulf. **Ask for HS568.**

Environmental and Regulatory Executive with a master's degree and over 30 years of experience in the oil and gas industry. Expert in governmental, regulatory, and environmental affairs related to the U.S. Bureau of Land Management, wetland regulations, Threatened & Endangered Species Act, and site construction permitting for LNG power plants. Experienced in environmental and regulatory contracts for gas pipelines, LNG plants, conventional and unconventional drilling operations. Additionally experienced in the preparation of environmental impact statements and assessments for oil, gas, and shale oil field compliance. Geographic areas worked include Alaska, Rocky Mountains, and Virginia. **Ask for HS462.**

Sales and Marketing Manager with a master's degree in management and over 20 years of experience in the oil and gas industry. Expert in business development and strategic planning within the petrochemical industry. Experienced in the sale and marketing of caustic soda, polyethylene glycols, methanol, and other commodity chemicals to large industrial manufacturing firms, agricultural accounts, national distributors, and large manufacturing firms. Additionally experienced in shipping terminal arrangements, account management, distribution, and procurement. Geographic areas worked include the northeastern and mid-west United States and western Canada. **Ask for SM414.**

Senior Database Administrator with a master's degree and 20 years of experience in the oil and gas industry. Expert in SAP system implementation and maintenance of technical software and networks integrating modules for MM, PP, PP-PI, SD, PS, QM, PM and FI/CO. Experienced in SAP relevant technologies related to oil and gas, industrial, and commercial machinery. Software proficiency in SAP R/3 ECC6, SAP Solution Manager, MS Project & MS Visio, HP Quality Center 10.0, Relational Quality Manager(IBM), Meter Data Management System (MDMS), RDBMS, Mainframe COBOL, SQL, RDBMS, UNIX, and Maximo. **Ask for DB884.**

**Review thousands of talented people in
more than 30 upstream disciplines at**

www.collarini.com

Career Advice

How Networking Can Lead You To Your Dream Job!

For many professionals looking for a new career challenge, turning to an online job board often has been the first resource. However, statistics say that jobs are landed at a rate of 70% through networking. This should be the most productive aspect of your job search. Human-resource experts say job hunters should not give up on job boards, but also should use every other tool available to them.

Employers are progressively looking for new ways to find prospective hires such as their own company websites, employee referrals, and often industry-related staffing agencies. As employers' workloads escalate, their time does not permit them to read mounds of resumes, so turning to professional oil and gas agencies provide them with the top qualified candidates.

As a professional, you should incorporate networking in your everyday practice, whether you are looking for a job, looking for a candidate, or just staying abreast of industry trends. You never know whether the next person you meet will be your future employer (or employee).

Tips on Networking

- Join professional organizations and networking groups; attend professional conferences; sign up with an industry-focused staffing agency.
- Face-to-face meetings and telephone calls are the most prevalent forms of networking. Email and online networking account for only 6% says www.careerchangechallenge.com.
- Maintain and expand your knowledge base through industry journals, magazines, newspapers, and books.
- Research companies that meet your requirements for a desirable employer and tell your recruiter. We can get your resume in front of the right person.

Pitfalls to Avoid

- Do not transfer the responsibility for your search to those with whom you are networking.
- Do not pass out your resume too quickly. Have business cards ready to exchange with your contacts.
- Do not forget to thank those in your network who have been helpful to you, preferably with a personal thank-you note.
- Be careful what you put on your social network account (i.e. Facebook, Twitter, LinkedIn). More than a third of hiring managers immediately screened out candidates based on what they found on candidates' social networking profiles.

Recruiters are dedicated networkers. Our success depends entirely on the resources and contacts we develop and maintain. We assertively create new relationships on a daily basis. We consistently stay abreast of industry developments by communicating with a broad range of clients and candidates. Can you name a more convenient networking resource?

As a candidate, it costs you nothing to plug into our network. We'll protect your confidentiality; expose you to the "hidden job market" - the open positions that are not publicly advertised - and give you the inside scoop on trends in your industry. Try us - you'll like us!

About Us

Connecting the Industry's Experts...

Collarini Energy Staffing Inc. is a full-service agency specializing in the placement of energy and EPC personnel and including the disciplines listed below (other supporting personnel are managed upon request):

Accounting and finance personnel
Administrative and clerical personnel
Business analysts
Civil and architectural engineers
Drilling engineers
Drilling operations supervisors
Energy trading professionals
Executives
Facilities engineers
Geologists, geophysicists, and petrophysicists
Health, safety, and environmental personnel
Human resources personnel
Instrument and electrical engineers
IT professionals
Land, legal, and supporting personnel
Marine engineers and naval architects

Materials and corrosion engineers
Mechanical engineers
Operations supervisors
Pipeline, riser, and subsea engineers
Process engineers
Procurement personnel
Production engineers
Production operations supervisors
Project managers and support personnel
Quality control and inspection personnel
Reservoir engineers
Sales and marketing professionals
Technical writers
Technicians, drafting and graphic
Technicians, engineering and geoscience

Guiding Careers to the Next Level...

Collarini Career Management applies its deep understanding of the career paths of technical professionals in the E&P and EPC communities to help companies and professionals build successful organizations and careers. We leverage Collarini's unique combination of industry knowledge and technical expertise to guide companies and individuals during transition, training existing employees for high performance, and designing customized technical training plans for companies and individuals.

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Comments

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