



Collarini Energy Staffing Inc.
"Connecting the Industry's Experts"

Geosciences
Reservoir Engineering
Engineering & Construction
Land, Legal, Accounting, IT, HR
Health, Safety & Environmental
Drilling & Production Engineering
Engineering & Geoscience Technicians



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Our Perspective

We hope you enjoyed the soccer World Cup as much as our Collarini team did. This was an incredible Cup with many highlights and changes to the overall styles of playing, and it actually gave us a few ideas that could translate into the business world and management. Hope you find our observations interesting.

On another note, for someone seeking a career in government, we took a look at some factors that might influence your career decisions. Government is necessary and a positive balance does not have to be bad if you are part of a team involved in creating good governance.

Your friends at Collarini

Upcoming Events



[NAPE South - North American Prospect Expo](#)

George R. Brown Convention Center
Houston, TX

August 20-22, 2014



[API 2014 Offshore Structural Reliability Conference](#)

Norris Conference Center
Houston, TX

September 16-18, 2014

Six Lessons the World Cup Can Teach All Industries - Including Oil and Gas

One of the biggest sporting events in the world is now in the past, and to all football fans (or soccer fans as we Americans say), this was one of the most exciting World Cups in history. From record-breaking matches, to numerous new superstars, to disappointing knockouts, we all came away with our own favorite conquests and memories.

Some thoughts come to mind when relating these events to the business world, and how people and technology all play roles. There are some incredibly powerful reasons why teams are successful, and it's interesting to explore what organizations can learn. (Hint: While you are reading, think of games and matches as work-related projects).

- **Team Prowess Over Individual Super-Stardom:** Individual skills provided many exciting highlights, but team prowess won games. Players whose names nobody had heard before gained fame because of their team's overall performance.
- **Great Players Aren't Necessarily the Greatest Coaches:** The best coaches and managers are not always known to have been the best players of the game. While most of them have played the sport before, their real talents were revealed in instructing and preparing their teams to play together at the highest level. Great coaches know how to apply technical, tactical, and managerial savvy to achieve results.
- **Have a Plan:** While enthusiasm and emotions still count for something, the best results were seen in exciting match-ups where teams came with an obvious strategy for the opponent at hand. No single "copy/paste" approach worked well, and therefore success came for those who were prepared for the rival on that day. Parallel to a workplace project, each undertaking comes with a new set of challenges and requires a specific organized plan.
- **Always Have a Plan B:** And yet, when plans did not work out in a match (i.e. the opponent decided to play a different game than the team anticipated), the best teams were those who were able to adjust their strategy during the game. Teams who switched from an offensive approach to a more defensive tactic, or from a technical skill-focus to a more physical (running game) approach, were those who succeeded. As in the working world, the absolute "best" teams are those who can adjust with minimal coaching from the sidelines; practice, skills, and confidence in each member of the team become vital when making changes.
- **You Still Need Individual Skills:** When we praise a team's overall achievements as a whole, it is important to remember that all members of the team still need to have all the "right stuff." The team's confidence derives directly from each individual's masterly skills. Less than adequate performers will stand out and can potentially put the success of the team at risk.
- **Flexibility as a Core Requirement on the Pitch:** In the past, a team's formation was much more static i.e. players had their role and one position and that was pretty much it. Not any more in today's modern game. While a top player has to have strong core skills, it is a required of a modern athlete to be flexible enough to adjust and compensate to a change in position - even if it means doing so in the middle due to a team mate's injury.

We hope you enjoyed the World Cup and are pleased with the way your team performed.

The following biographies are just a small sampling of the kind of talent available in our talent pool of over 21,000 experts. Please call our **placement managers** *if you are interested in learning more about these professionals, or check out our website for more candidates.*

Reservoir Engineer with a bachelor's degree in mechanical engineering and 40 years of experience in oil and gas property management, supervisory project management, reservoir and production engineering, and optimization planning for onshore and offshore international and domestic locations. Expert in multi-discipline task force coordination, joint venture partnership relations, prospect portfolio integration, and international negotiations. Possesses a strong background in exploitation of onshore and offshore fields through existing and new infrastructure production optimization; newly identified re-completion opportunities and additional development drilling; exploratory and appraisal well location selection and development scenario selection for initial production and follow-up exploitation; property acquisition and disposition analysis; prospect generation and marketing; and prospect evaluation for potential participation. Geographic areas worked include the Gulf of Mexico, the Gulf Coast area, Oklahoma, and Mexico. **Ask for R1011.**

Reservoir Engineer with a bachelor's degree in petroleum engineering and 33 years of experience working for small independents and a large engineering consulting firm. Experienced in reserve evaluation; economic evaluation; acquisition evaluation; drilling, completion, production, and workover operations; reserve reporting; budget forecasting; and production forecasting. Geographic areas worked include Oklahoma, Texas, Russia, Indonesia, and South America. Software proficiency in ARIES and PHDWin. Registered professional engineer in the state of Texas. **Ask for R520.**

Reservoir Engineer with a bachelor's degree in petroleum engineering and 17 years of experience working for engineering consulting firms. Expert in reserve evaluation. Additionally experienced in reserve audits, field development planning, and acquisition analysis. Geographic areas worked include Texas, Louisiana, the Gulf Coast, Kansas, New Mexico, Oklahoma, Wyoming, Utah, California, Canada, and Argentina. Software proficiency in PHDWin, Peep, and ARIES and has worked as a software test engineer. Software proficiency in Primavera, MathCAD, LUSAS, ANSYS, FS2000, and AutoPIPE. **Ask for R897.**

Facilities Engineer with a master's degree in environmental engineering and 39 years of oil and gas industry experience working for large and small operators, service companies, and as a consultant. Experienced in design, construction, and commissioning; turnarounds; and maintenance and inspection of rotating equipment. Also experienced in mechanical and assorted process and skidded equipment, compressors, pumps, vessels, fired heaters, boilers, piping systems, oil and gas refinery and chemical production, and power and steam generation. Also experienced in detailed design, piping stress analysis and design, quality control, equipment and piping inspection, estimating, planning, scheduling, cost controls and procedures, and final project documentation. Geographic areas worked include Texas, Louisiana, Colorado, Mexico, Korea, and Nigeria. Language fluency in English, French, and German. **Ask for F770.**

Facilities Engineer with a bachelor's degree in chemical engineering, an MBA in project management, and 29 years of experience working for mid-sized independent E&P companies, engineering firms, and petrochemical companies. Expert in front-end planning and development of complex upstream projects for EOR development and petrochemical project management. Experienced in engineering design, procurement, contracting, AFE development, and risk assessment. Additionally experienced as project manager for large CO2 EOR projects, FEED, cost estimates, budget management and facilities engineer for field development. Geographic areas worked include India, Saudi Arabia, Oman, and Texas. **Ask for F1818.**

Production Engineer with a bachelor's degree in mechanical engineering and 31 years of oil and gas experience working for major E&P and state oil companies. Experienced in completions, stimulation, production optimization, artificial lift, and workovers. Geographic areas worked include Colorado, Montana, Washington, Michigan, California, west Texas, and Oman. Computer skills include SCADA and Microsoft Office. **Ask for P414.**

Geologist with a master's degree in geology and 30 years of experience working for major and mid-sized oil and gas companies and service companies. Expert in prospect generation. Additionally experienced in asset screening and appraisal, geological and geophysical interpretation, regional exploration, and prospect presentations. Geographic areas worked include the onshore and offshore Gulf of Mexico, south Texas, west Texas, and Louisiana. Software proficiency in Landmark, SMT, GeoGraphix, and GeoQuest. **Ask for G622.**

Geoscientist with a Ph.D. in geology and over 30 years of experience working for major oil and gas companies and as an independent consultant. Expert in sequence stratigraphy in carbonate and non-marine through deep- marine/lacustrine clastic settings. Additional experience includes acquisition evaluations, basin studies, reservoir characterization, and structural development using 2D and 3D-seismic tools. Geographical areas worked include a broad area of onshore and offshore US and international basins. Software proficiency includes Landmark OpenWorks, StratWorks, SMT, GeoQuest, and SDI Montage. **Ask for G1020.**

Engineering Technician with over 20 years of experience working for a major oil and gas company as a drilling and completions technician. Experienced in QA/QC of well data, resolving coding issues, liaising with rig personnel, tracking well performance, creating and maintaining data performance tracker tool, obtaining cost estimates from third party vendors, and benchmarking well performance. Geographical areas worked include the Gulf of Mexico. Software proficiency in OpenWells, WellView, SharePoint, Data Analyzer, OWL, and SAP. **Ask for TE545.**

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more than 30 upstream disciplines at
www.collarini.com**

Job Opportunities in Government

You may not have considered a career with a government agency but just as the founders of the US recognized a balance of power, so the negotiation between industry and government keeps us all honest.

There are plenty of job opportunities in regulatory bodies. If you are tired of the government interfering in our industry's lives and business, then make a difference: work on local, state and federal levels and show that bi-partisan expertise and governance can go hand-in-hand with a successful industry and a modern society. Hydrocarbons play an integral role in our country's wellness, together with roads and transportation systems, power distribution, water supply structures, weather forecasting, and other systems and bodies influencing and controlling our daily lives. Even ardent politicians can agree that understanding and judiciously managing these systems are vital to all of us.

For those who are not working in this area and are not as familiar with the various institutions, here are some starting points for you to consider if you are reflecting on your personal career potential in this area.

There are a couple of key institutions to research if you are interested in a career in public life:

1. **U.S. Department of the Interior (DOI) and with it two of the most important governing bodies to the oil and gas industry which are a part of the DOI:**
 - Bureau of Ocean Energy Management, Regulation and Enforcement (BOEMRE) with responsibilities in the domain of technical and operational regulation and enforcement for offshore oil and gas activities.
 - Office of Natural Resources Revenue (ONRR) which is responsible for the more "commercial" aspects of the offshore and onshore industrial activities such as royalty management.
2. **Environmental Protection Agency (EPA) with responsibility to protect human health and the nation's environment.**
3. **Various State bodies with responsibilities to administer the industry's activities on onshore lands. Some of the larger state agencies are:**
 - Texas Railroad Commission (TRC)
 - Louisiana Department of Natural Resources (DNR)
 - Colorado Oil and Gas Conservation Commission (COGCC)
 - Oklahoma Corporation Commission (OCC)
 - North Dakota Industrial Commission (NDIC).

Now that you know where to start looking for opportunities, here are some thoughts on what areas of activity might be of interest to you, and what might influence your decision:

4. **Data, data, and more data...**

Since the spill incident in the Gulf of Mexico, coupled with the booming oil and gas production in many states as a result of new technologies, and with ever increasing data accumulated by powerful computing systems, there is a need for professionals to process, manage, and analyze the data for meaning. Our industry is burdened with this, and the public institutions are no exception.

This country needs knowledgeable engineers and other professionals to help manage its natural resources for the wellbeing of our nation.

5. Communication

The usefulness of all this data could get lost if it were not for professionals who are capable of communicating the meanings to industries and the general public. Regulatory speak and regulations can be confusing and convoluted. Professionals with oil and gas backgrounds who can liaise with industries and the public to promote better understanding can play an important part.

6. Regulatory experience

There may be life after working for a government agency; the regulatory experience one gains will be very helpful if you return to working in the industry.

7. Life balance

The U.S. government is a very large employer with well-defined employment policies and structures. Employees receive excellent benefits designed to the largest common denominator in the workforce. For those who have special personal or family needs, there is probably not a more understanding employer around.

If you consider all these aspects and are interested to hear more, you should visit or talk to members of these various agencies, which would be happy to give you more insight.

It might be worth a look, and may even result in a positive career move.

Connecting the Industry's Experts...

[Collarini Energy Staffing Inc.](#) is a full-service agency specializing in the placement of energy and EPC personnel and including the disciplines listed below (other supporting personnel are managed upon request):

Accounting and finance personnel	Materials and corrosion engineers
Administrative and clerical personnel	Mechanical engineers
Business analysts	Operations supervisors
Civil and architectural engineers	Pipeline, riser, and subsea engineers
Data Management	Process engineers
Drilling engineers	Procurement personnel
Drilling operations supervisors	Production engineers
Energy trading professionals	Production operations supervisors
Executives	Project managers and support personnel
Facilities engineers	Quality control and inspection personnel
Geologists, geophysicists, and petrophysicists	Reservoir engineers
Health, safety, and environmental personnel	Sales and marketing professionals
Human resources personnel	Technical writers
Instrument and electrical engineers	Technicians, drafting and graphic
IT professionals	Technicians, engineering and geoscience
Land, legal, and supporting personnel	
Marine engineers and naval architects	

Guiding Careers to the Next Level...

[Collarini Career Management](#) applies its deep understanding of the career paths of technical professionals in the E&P and EPC communities to help companies and professionals build successful organizations and careers. We leverage Collarini's unique combination of industry knowledge and technical expertise to guide companies and individuals during transition, training existing employees for high performance, and designing customized technical training plans for companies and individuals.

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